

Suburban Propane Partners, L.P.

Wells Fargo Midstream and Utilities Symposium

December 7, 2023



Forward-Looking Statements



The following information contains “forward-looking statements,” relating to our future business expectations and predictions and financial conditions and results of the operations. Some of these statements can be identified by the use of forward-looking terminology such as “prospects,” “estimates,” “intends,” “may,” “will,” “should,” “contemplates,” “expects” or “plans” or the negative or other variation of these or similar words, or by discussion of trends and conditions, strategies or risks and uncertainties. These forward-looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those discussed or implied in such forward-looking statements. The forward-looking statements are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. A full discussion of our operations and financial condition, including factors that may affect our business and future prospects is contained in documents we have filed with the SEC and will be contained in subsequent filings with the SEC. You should also refer to the factors included under the captions “Risk Factors” and “Disclosure Regarding Forward-Looking Statements” in our Annual Report on Form 10-K for the fiscal year ended September 30, 2023. While we believe that our assumptions are reasonable, it is very difficult to predict the impact of known factors on, and it is impossible to anticipate all factors that could affect, our actual results. We undertake no obligation to publicly update or revise any forward-looking statement as a result of new information, future events or otherwise, except as otherwise required by law.

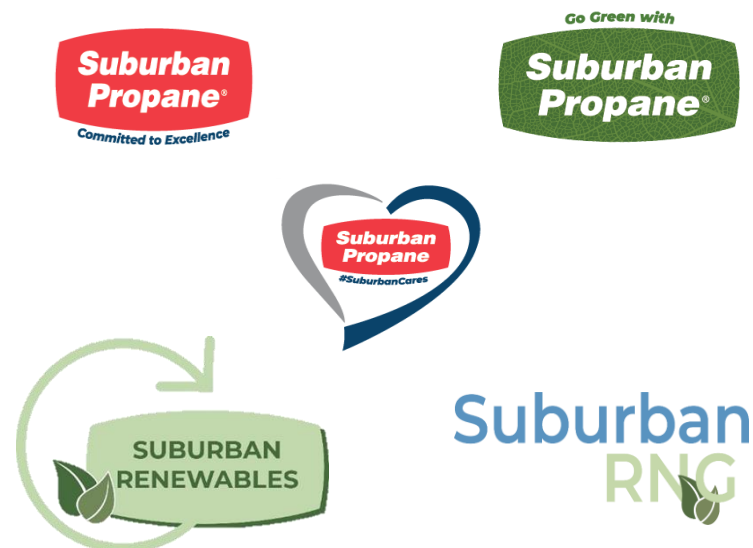
Suburban Propane Partners Update

Overview of Suburban Propane

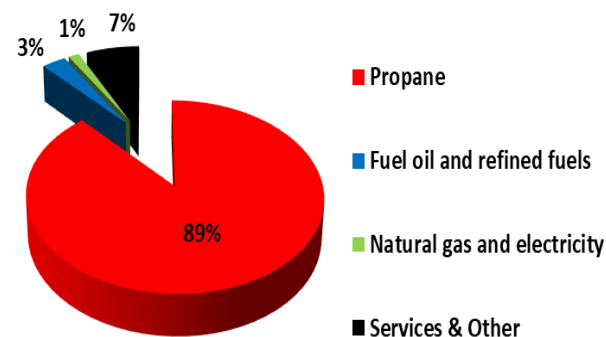


- ◆ Suburban Propane is the 3rd largest retail distributor of propane in the United States, as well as a marketer and distributor of a diverse array of renewable and traditional energy sources
 - ◆ Continuously engaged in retail propane business since 1928
 - ◆ Diverse business operations with approximately 700 locations in 42 states
 - ◆ Concentrated on U.S. coasts, the most attractive propane markets nationally
- ◆ Recently established new subsidiary, Suburban Renewable Energy, LLC, to build a renewable energy platform
 - ◆ Investor in low-carbon fuel alternatives since 2020
 - ◆ Developer, owner and operator of renewable natural gas production facilities since 2022
- ◆ Serving approximately 1.0 million residential, commercial, industrial and agricultural customers
- ◆ Employees: 3,240
- ◆ \$2.3 billion Enterprise Value ⁽¹⁾

Our Key Brand Images



Gross Margin by Segment (FY 2023)

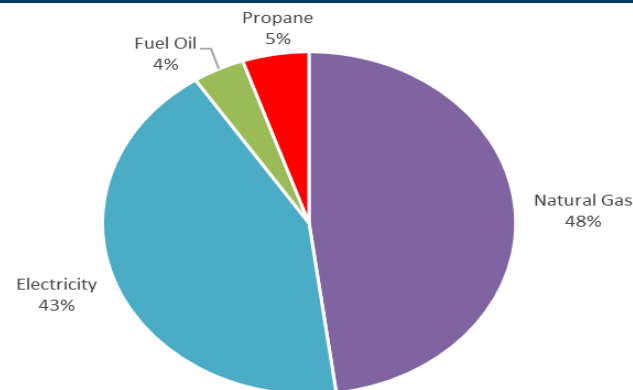


(1) Based on closing Unit price as of December 6, 2023 and outstanding debt of \$1,212.6 million as of September 2023.

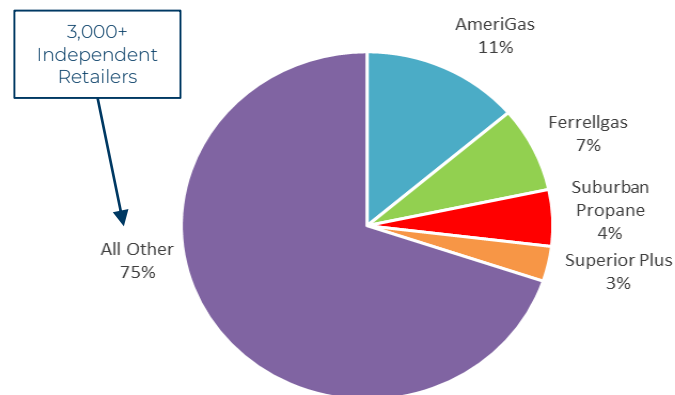
Overview of the Propane Industry

- ◆ Propane is a basic necessity to many customers for heating, cooking and agricultural purposes
- ◆ Propane is a clean burning, versatile energy source
- ◆ Alternative to natural gas due to ease of portability
- ◆ Generally less expensive than electricity as a heating source
- ◆ Consistent ~ 5% share of U.S. household energy market over past several decades
- ◆ Mature, unregulated and highly fragmented industry
 - ◆ Majors still only ~25% market share – despite significant acquisition activity
 - ◆ Over 3,000 independent propane retailers
 - ◆ Overall propane demand in the U.S. is projected to be flat for the next twenty years ⁽³⁾

Household Energy Sources ⁽¹⁾



U.S. Propane Market Share ⁽²⁾

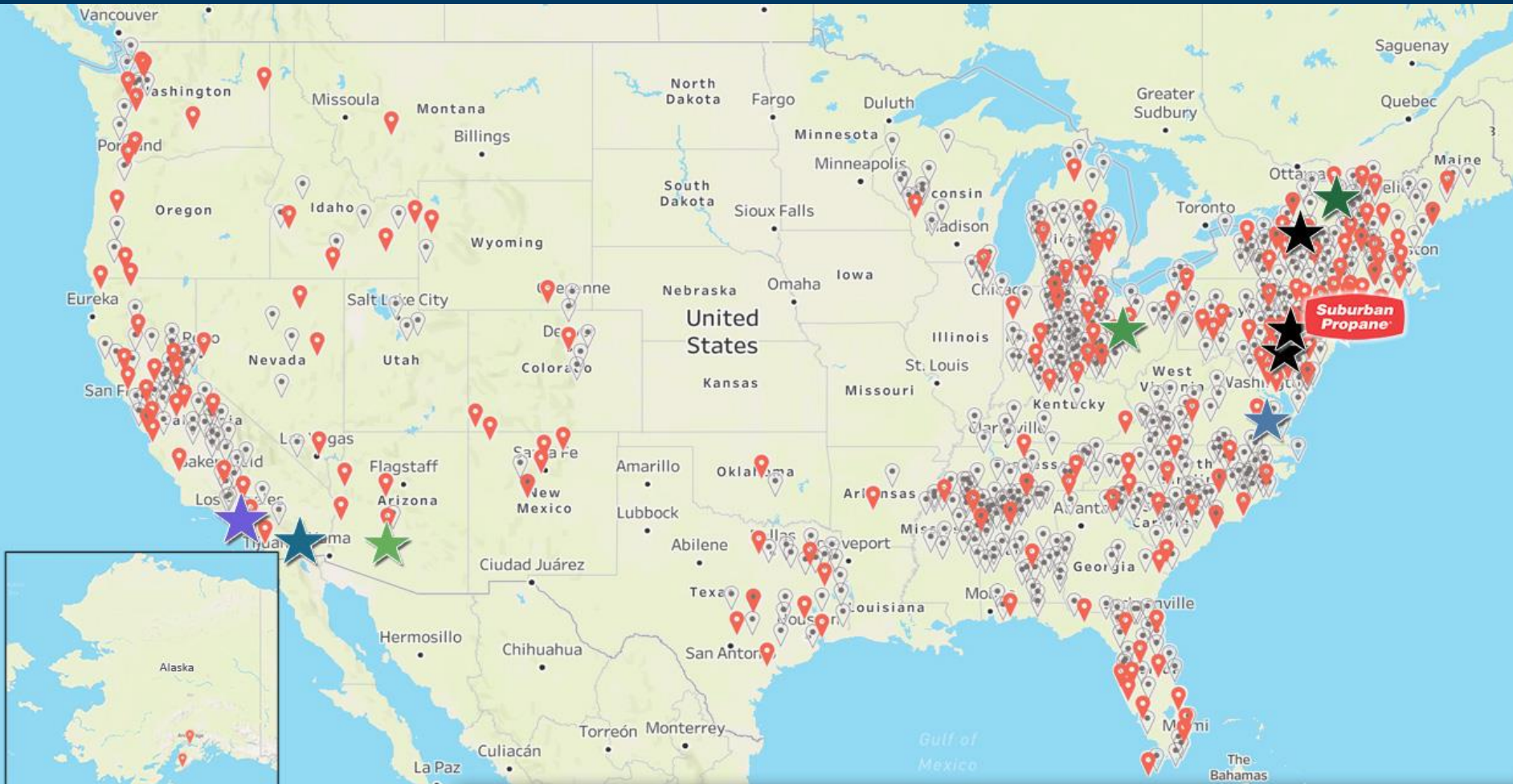


(1) US Census Bureau American Community Survey - 2022.











(2) Feb 2022 LP Gas Magazine and Dec 2022 PERC Annual Retail Propane Sales Report.

(3) Source: Propane Education and Research Council (PERC).

Expansive Operating Footprint



SPH Coverage

- | | | |
|--|---|--|
|  Headquarters |  Independence Hydrogen |  SuburbanRNG - ADK |
|  Natural Gas & Electricity |  Oberon Fuels |  SuburbanRNG - Columbus |
|  Customer Service Centers |  Propane +rDME Blending Plant |  SuburbanRNG - Stanfield |
|  Satellite Location | | |

Key Investment Highlights

Key Investment Highlights



1 Deep Legacy as "Best in Class" Propane Operator

- ◆ Stable margins across different commodity cycles
- ◆ Unique operating philosophy and advanced systems platform
- ◆ Proven track record of managing cost structure and driving efficiencies
- ◆ Significant investments in people and technology to enhance customer-oriented focus
- ◆ Diverse geography and customer base enhances cash flow stability
- ◆ 95-year legacy as a trusted, local distributor of critical energy needs for local communities

2 Leading the Propane Industry in the Transition to Renewable Energy Alternatives

- ◆ *Go Green with Suburban Propane* pillar focuses on advocacy for the versatile, clean-burning attributes of propane and investing in innovative renewable energy solutions
- ◆ Leveraging our 95-year legacy of an unwavering commitment to safety, outstanding customer service and expertise in localized energy distribution in a low-carbon economy
- ◆ Acquired 38% equity stake in Oberon Fuels (Sept 2020) and 25% equity stake in Independence Hydrogen (March 2022) as first steps toward renewable energy platform
- ◆ Acquired a platform of renewable natural gas production assets for \$190 million (Dec 2022)

3 Fostering the Growth of Our Core Propane Business with History of Disciplined Acquisitions

- ◆ Agway Energy acquisition (Dec 2003) for \$205 million significantly increased presence in attractive Northeast market and transformed into distributor of multiple fuels
- ◆ Inergy Propane acquisition (Aug 2012) for \$1.8 billion increased Suburban's size, scale and financial resources, while reducing overall business risk profile
- ◆ Successfully integrated 12 propane acquisitions in strategic markets over the past 10 years – investing over \$154 million
- ◆ Greenfield market expansion efforts in 7 locations throughout our operating footprint
- ◆ Market share gains through execution of customer base growth and retention initiatives

4 Streamlined Organizational Structure and Conservative Balance Sheet Management

- ◆ Strong free cash flow generating capacity provides funding for strategic growth and maintaining strong financial position
- ◆ Target leverage in the mid 3x range for Total Debt / Adjusted EBITDA
- ◆ Strong distribution coverage
- ◆ Staggered and long-dated debt maturities

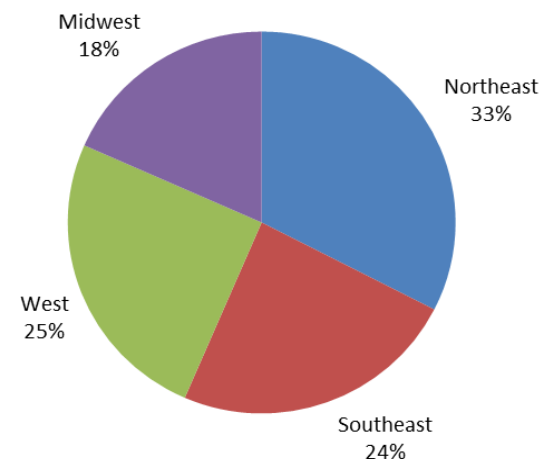
5 Experienced and Proven Management Team Committed to the Community

- ◆ *SuburbanCares* pillar highlights our devotion to our dedicated employees, our commitment to hiring military veterans and our philanthropic initiatives to support local communities and our national partnership with the American Red Cross
- ◆ Highly tenured operational management team with deep industry knowledge
- ◆ Senior leadership team has over 300 years of combined service

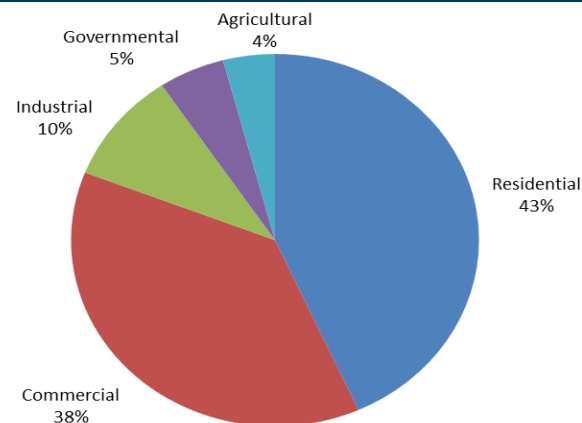
1 Stable Margins and Free Cash Flow

- ◆ Flexible cost structure mitigates weather sensitivity
- ◆ Diversity of geography and customer mix
 - ◆ Geographic diversity provides a natural hedge to weather fluctuations
 - ◆ Well-balanced customer mix reduces volatility of cash flows
- ◆ Commodity price changes are typically passed on to end-users
 - ◆ Substantially insulated from commodity price volatility
 - ◆ Supply and risk management activities ensure the availability of product while limiting price risk exposure, especially in times of volatility
 - ◆ ~90% of annual volumes are sold under floating price arrangements allowing pass-through of fluctuations in commodity prices
- ◆ Low maintenance capex requirements
- ◆ Significant tank ownership percentage (~85%) and focus on customer service drives strong retention

Propane Volume by Region (FY 2023)

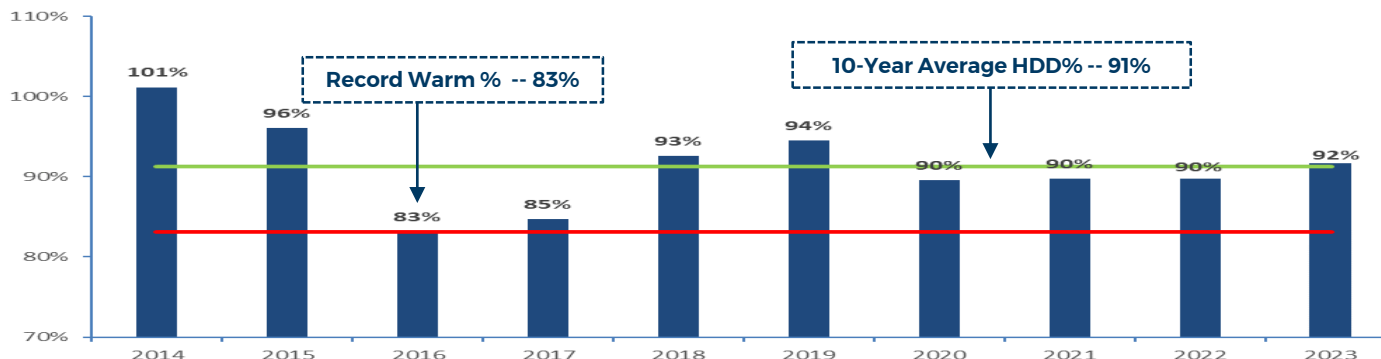


Propane Volume by Customer Type (FY 2023)



1 Historical Weather and Margin Trends

Heating Degree Day ("HDD") % of Normal in Suburban's Operating Area



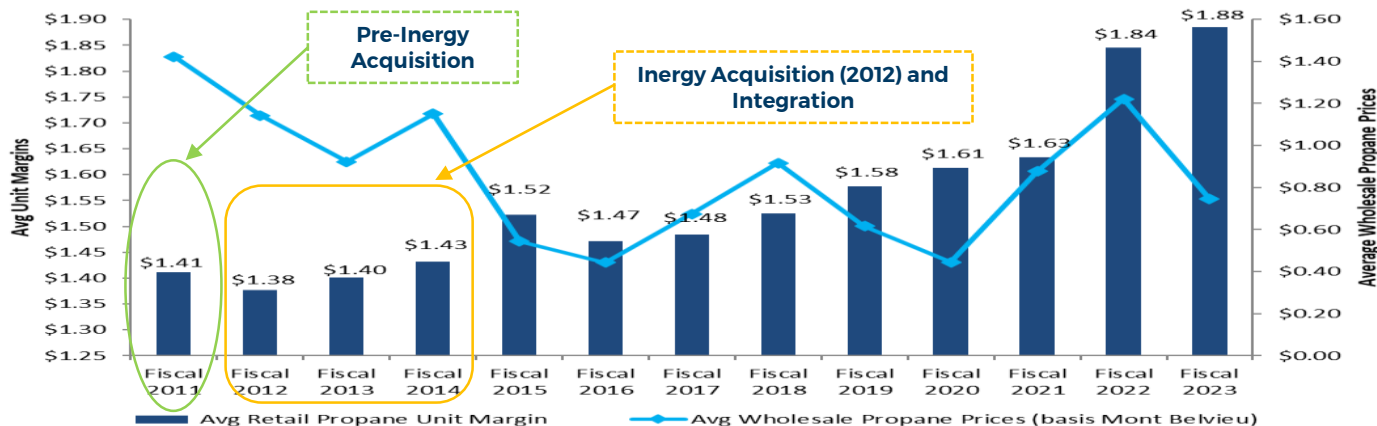
- ◆ Average HDD% for the last ten years (2014 - 2023) was 91% of Normal⁽¹⁾
 - ◆ Record warm or near-record warm temperatures 2 out of last 10 years (2016, 2017)
 - ◆ Adapted demand outlook and manpower planning to reflect 10-year average HDD%

⁽¹⁾ "Normal" represents the thirty-year average heating degree days as measured and provided by the National Oceanic and Atmospheric Administration

Unit Margin⁽²⁾ and Commodity Price Trends

- ◆ Consistent long-term historical track record of effective margin management, regardless of commodity price environment

(2) Average retail propane unit margin excludes unrealized mark-to-market adjustments on derivative instruments used in risk management activities.



1 Unique Operating Philosophy and Advanced Systems Platform



“Our Business is Customer Satisfaction”

- ◆ Streamlined operating platform creates an infrastructure to better serve customers
- ◆ 24/7/365 emergency service and automatic delivery
- ◆ Budget payment plan and other billing options
- ◆ User-friendly customer portal for online account management
- ◆ Full service energy provider
- ◆ New technology in the hands of drivers and service technicians to enhance customer experience and drive efficiencies

“Close the Back Door”

- ◆ With steady rate of new customer activity, customer retention is key to growth
- ◆ Investing in understanding and tracking the reasons for customer losses
- ◆ Real-time tracking system used to track customer complaints and follow up resolution



“Exceeding Customer Expectations”

- ◆ High-performance customer service training and coaching program customized for Suburban to enhance customer interface and communications
- ◆ Ongoing reinforcement of telephone skills and techniques to better serve customers



2 Go Green with Suburban Propane

Advocacy

- Traditional propane has a role in the clean energy transition
 - Not a greenhouse gas
 - Less smog, SO_x, NO_x, & CO₂
- A bridge fuel in the short term
- A destination fuel in the long term
- Domestically produced
- Versatile, Portable, Affordable, Abundant, and Resilient

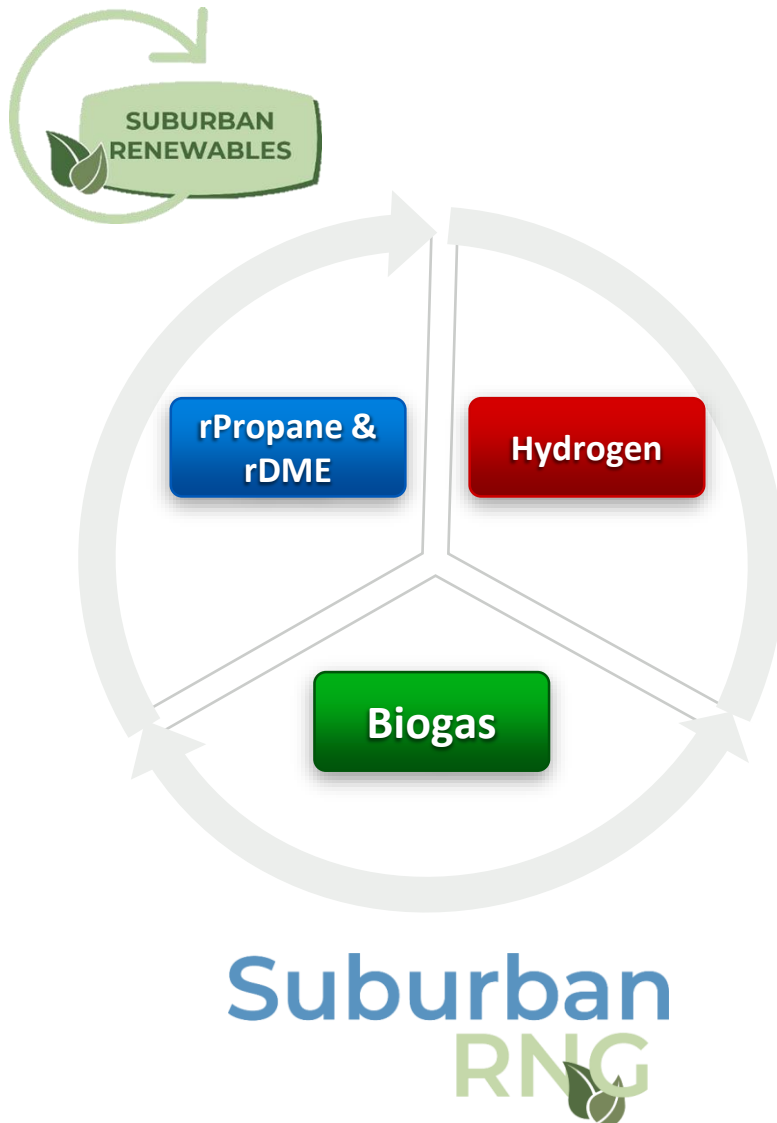
Go Green with



Innovation

- Lead the industry in developing the next generation of cleaner, lower carbon products
- Help our customers meet their environmental goals
- Achieve compliance with evolving carbon emission targets
- Leveraging our 95-year legacy as a trusted distributor of energy to local communities to position the business for long-term growth and sustainability in a lower carbon economy

2 Innovating for the Future in Renewable Energy



Suburban Renewable Energy – A Growing Interconnected Renewable Energy Platform

- ◆ Three critical and interconnected components that leverage our core competencies and position us for growth in the renewable energy transition
- ◆ Renewable propane (rP) and renewable dimethyl ether (rDME) can be blended with traditional propane for a drop-in fuel that has a significantly reduced CI score
- ◆ Biogas can be used to make rDME, rP and RNG
- ◆ Traditional propane, rP, rDME, and RNG are excellent hydrogen carriers that can be reformed into hydrogen

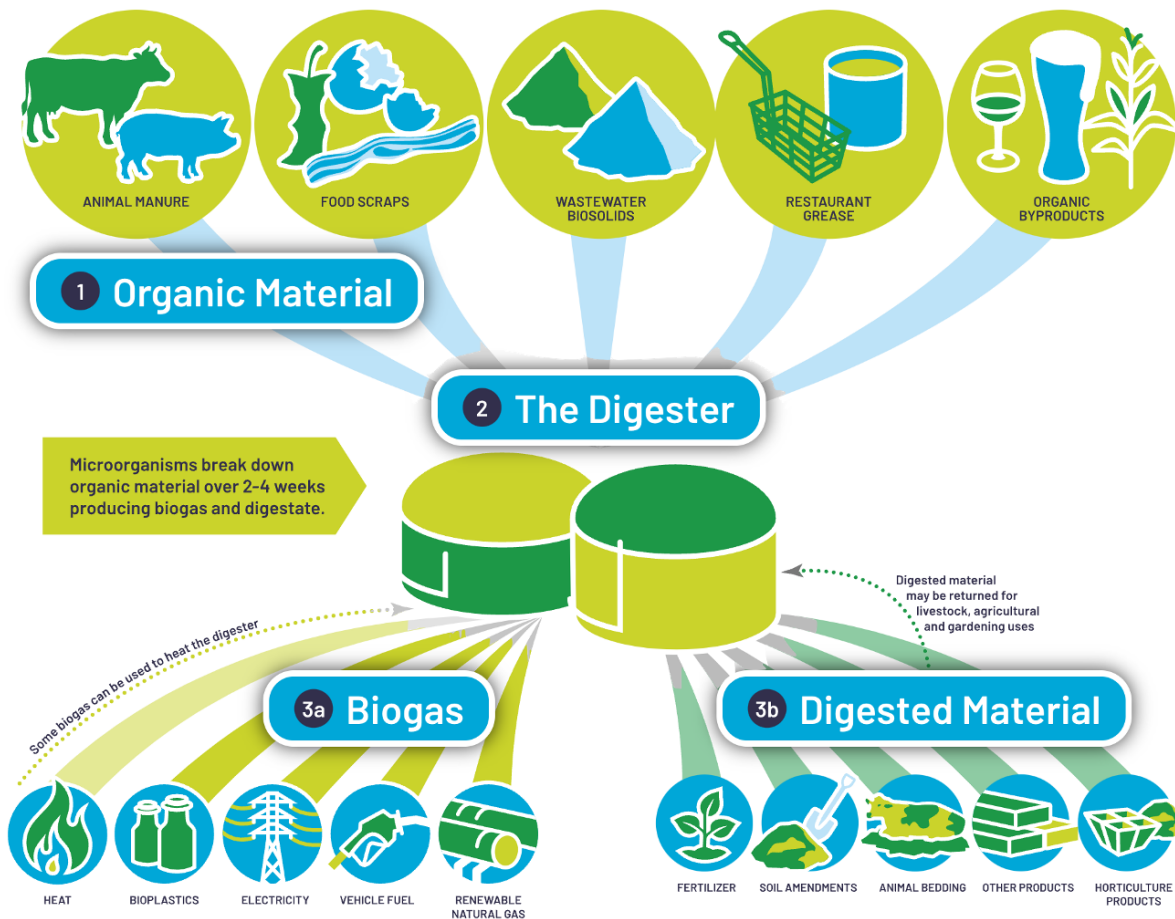
2 Overview of Renewable Natural Gas Platform



- 3 Digester Areas
 - Phoenix, AZ (dairy manure)
 - Columbus, OH (food waste)
 - Plattsburgh, NY (dairy manure)
- Dairy manure from over 60,000 cows
- Approximately 100,000 tons of organic food waste collected each year
- Total production of RNG will approximate 800,000 MMBtu per year from the three basins once fully operational



2 Biogas from Anaerobic Digesters



1. Organic materials are the feedstock for a biogas system. Some feedstocks digest better than others

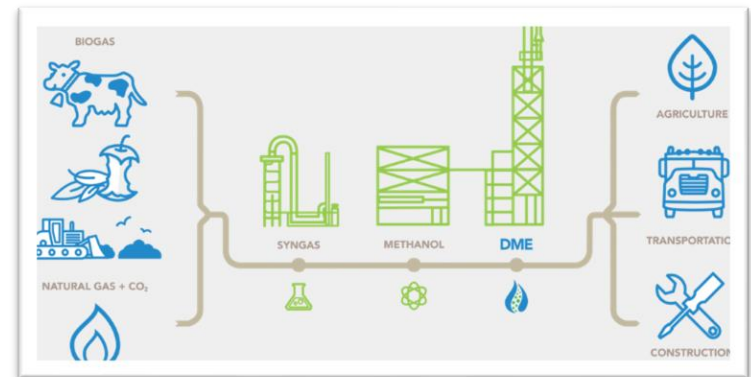
2. An anaerobic digester is a system of airtight tanks that can be equipped for mixing and warming organic material

3a. Biogas consists mostly of methane and carbon dioxide, plus water vapor, and other trace compounds

3b. In addition to biogas, digesters produce solid and liquid digestate, containing valuable nutrients (nitrogen, phosphorus & potassium) and organic carbon

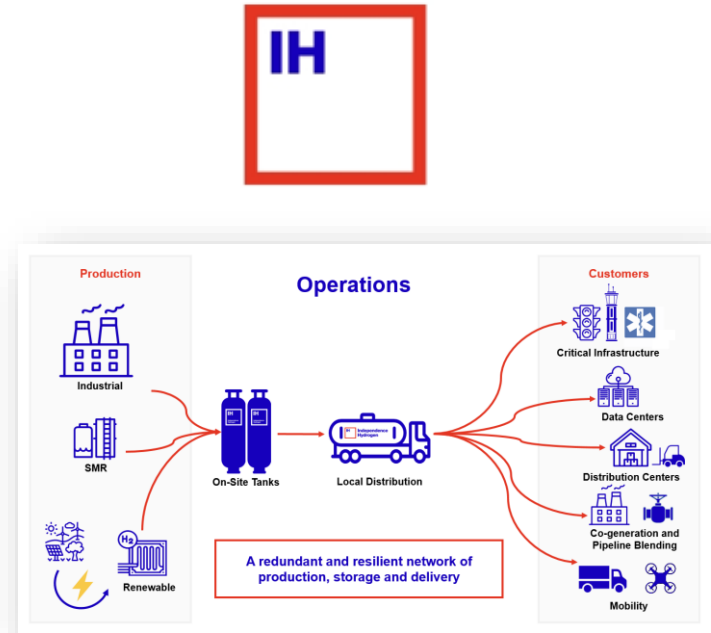
Biogas can be used to make: RNG, rDME, rP, rDiesel, SAF & Clean Hydrogen

- 
- oberon**
FUELS



2 Hydrogen - Independence Hydrogen

- In March 2022, Suburban acquired a 25% equity stake in Independence Hydrogen (“IH”) for \$30 million
- IH is pioneering a decentralized distributed hydrogen production model for local gaseous hydrogen consumption in the materials handling, mobility and backup power markets
- Feedstock is off-gas from third party chlor-alkali production facilities
 - Commissioning first plant in Petersburg, VA to produce 1.2 tons per day of hydrogen



Fostering the Growth of Our Core Propane Business



◆ Deliver increasing value to investors through initiatives, both internal and external, that are geared toward achieving sustainable, profitable growth

Internal Growth

- ◆ Driving operational efficiencies
- ◆ Streamlining/right-sizing cost structure
- ◆ Enhancing the customer mix
- ◆ Maximizing customer base growth and retention
- ◆ New market penetration

Select Notable Acquisitions



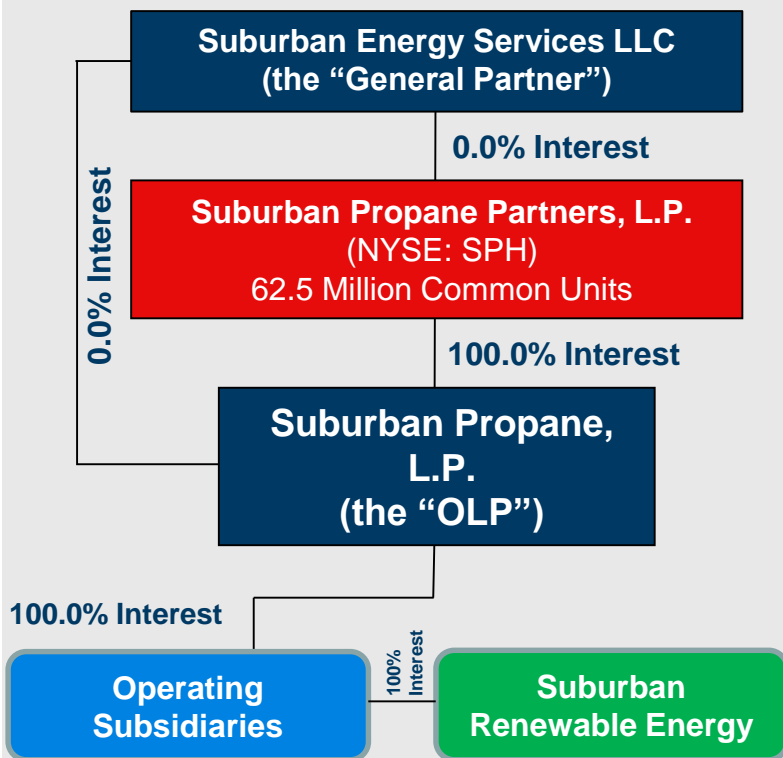
External Growth

- ◆ Selective and disciplined approach toward acquisitions
 - ◆ Focus on propane distributors in strategically attractive markets
 - ◆ Successfully integrated 12 acquisitions over the last ten years -- investing over \$154 million
- ◆ Increasing the supply of renewable propane in California to meet increasing customer demand for lower carbon alternative
- ◆ Market advantage as only United States distributor of innovative, low carbon product, Propane+rDME, for forklift customers in southern California
 - ◆ Proprietary blending facility located in Anaheim, CA location
- ◆ Leveraging our core competencies in safety, customer service and localized distribution of energy to create a scalable platform that positions Suburban Propane for long-term growth and sustainability in a lower carbon economy

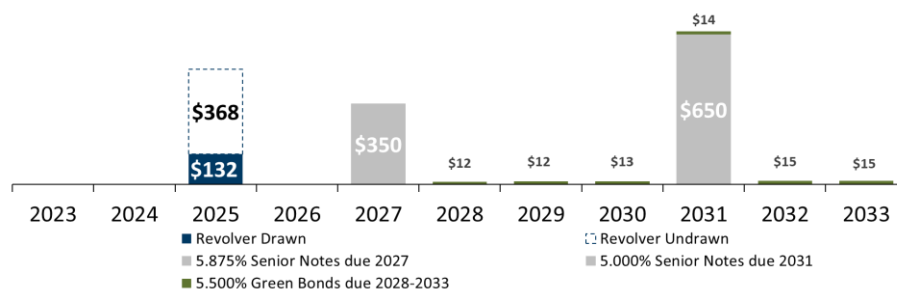


4 Streamlined Organizational Structure and Conservative Balance Sheet Management

- Streamlined capital structure enhances cost of capital
- SPH is controlled by unitholders through an elected Board of Supervisors -- eight of the nine Board members are independent
- General Partner has no economic interest in SPH
- Incentive Distribution Rights (IDRs) eliminated through GP conversion in October 2006
- Target leverage in mid 3x range for Total Debt / Adjusted EBITDA



(\$ in millions)	Maturity	Rate	As of 9/30/2023
Cash and Cash Equivalents			\$3.5
Revolver (\$500.0)	3/5/2025	SOFR + 225	132.0 ⁽¹⁾
Total Secured Debt			\$132.0
Senior Notes due 2027	3/1/2027	5.875%	350.0
Senior Notes due 2031	6/1/2031	5.000%	650.0
Green Bonds due 2028-2033	10/1/2028	5.500%	80.6
Total Debt			\$1,212.6
Market Value of Equity (12/6/2023)			1,086.2
Total Capitalization			\$2,298.8
Fiscal 2023 Adj. EBITDA ⁽²⁾			\$283.5
Total Debt / Adj. EBITDA			4.28x
Weighted Average Maturity			6.0 Years



(1) Excludes Letters of Credit outstanding.

(2) Pursuant to the Credit Agreement, EBITDA for purposes of debt covenant metrics excludes unit-based, non-cash compensation expense. See Reconciliation of Non-GAAP Measures.

4 Conservative Balance Sheet Management



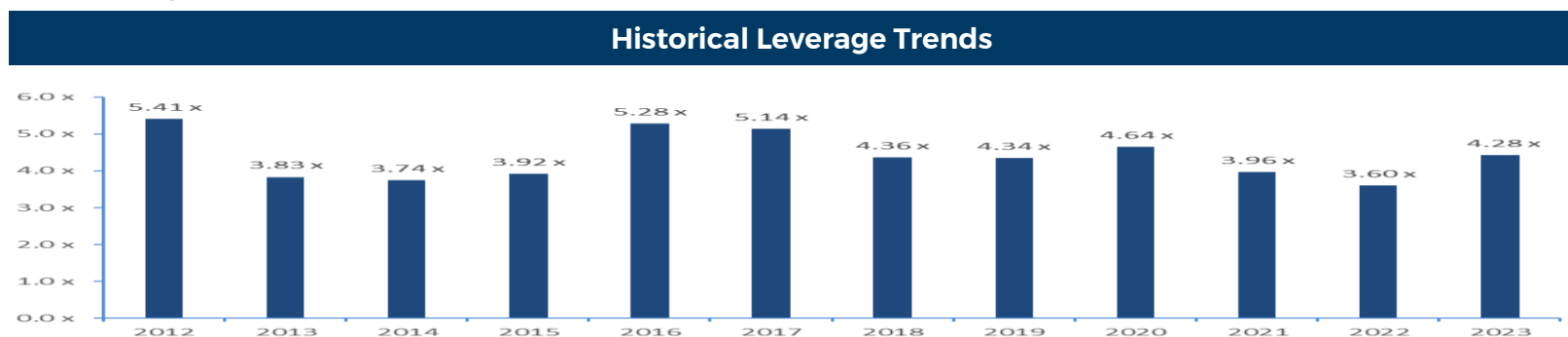
- ◆ Strong free cash flow, after distributions, provides funding for investing in strategic growth initiatives and maintaining balance sheet strength

- ✓ Maintain balanced approach to investing in strategic growth and balance sheet management. Use of excess free cash flows over the last three fiscal years:

	2021	2022	2023
Free Cash Flow - after distributions ⁽¹⁾	\$ 103.5	\$ 106.1	\$ 76.2
Acquisitions and investments	\$ 8.7	\$ 56.1	\$ 210.8
Debt reduction (borrowings)	87.6	42.4	(123.0)
Changes in working capital and other items	7.2	7.6	(11.6)
Total Use of Free Cash Flow	\$ 103.5	\$ 106.1	\$ 76.2

⁽¹⁾ Represents Adjusted EBITDA, less capital expenditures, cash interest expense, income taxes and distributions paid

- ◆ Target leverage profile in mid 3x range for Total Debt/ Adjusted EBITDA
 - ✓ Consolidated leverage ratio as of September 2022 was 3.60x (increase in leverage in fiscal 2023 was in support of acquiring RNG production assets)
- ◆ Maintenance of strong distribution coverage
 - ✓ Distribution coverage at the current annualized distribution rate of \$1.30 was 2.23x for Fiscal 2023
- ◆ Strong liquidity position
 - ✓ Unused borrowing capacity of \$325 million as of September 2023 under the Revolving Credit Agreement
- ◆ Staggered and long-dated debt maturities



5 Devoted to Our Employees, Veterans and Local Communities Through Our *SuburbanCares* Pillar



American Red Cross (ARC)

- Support ARC's critical mission to save lives and meet our nation's current and future blood supply needs
- Partner with ARC in the wake of natural catastrophes
- Promote fire safety together

Community Outreach

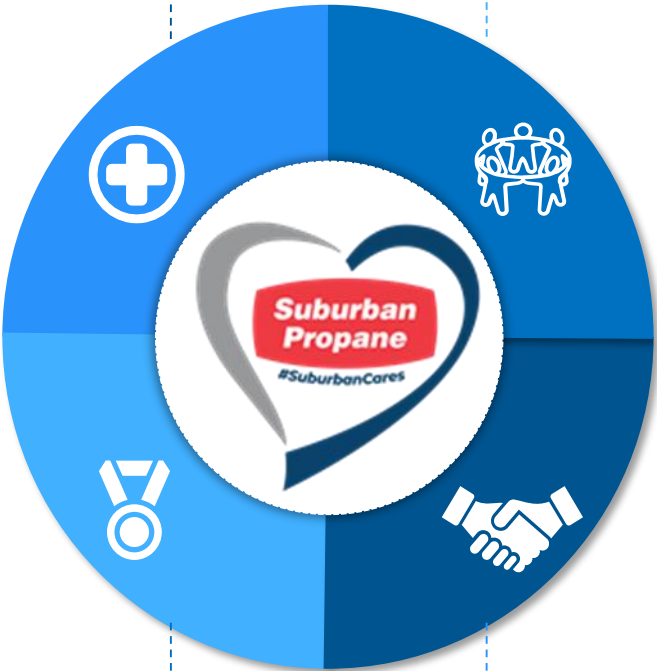
- Giving back to the local communities across our national footprint is at the core of *SuburbanCares*, that impacts our communities, customers, and employees
- Conduct over 100 events per year nationwide

Veterans

- Committed to helping veterans readjust to civilian life
- Our *Heroes Hired Here* program offers custom benefits to attract and retain military candidates and employees
- Recognized for Veteran-focused efforts with awards such as NJ Governors Award, PAYS Award

Sponsorships

- Sponsorships enable us to give back at a local, regional, and national level across our 42-state footprint
- Through initiatives with organizations such as The Guy Fieri Foundation, The Foundation to Be Named Later, we are able to make an impact on a larger scale



5 Experienced and Proven Management Team

Michael Stivala

President and Chief Executive Officer



Has served as President, Chief Executive Officer and Supervisor since 2014

22 years of industry experience

Michael Kuglin

Chief Financial Officer



Has served as Chief Financial Officer since 2014

16 years of industry experience

A. Davin D'Ambrosio

Vice President and Treasurer



Has served as Treasurer since 2002 and Vice President since 2007

27 years of industry experience

Steven Boyd Chief Operating Officer
37 years of industry experience

John Fields VP - Area Operations
25 years of industry experience

Douglas Brinkworth Senior VP - Product Supply. Purchasing and Logistics
26 years of industry experience

Samuel Hodges VP - Area Operations
26 years of industry experience

Neil Scanlon Senior VP - Information Services
26 years of industry experience

Bryon Koepke VP - General Counsel and Secretary
4 years of industry experience

Daniel Bloomstein VP, Controller and Chief Accounting Officer
26 years of industry experience

Keith Onderdonk VP - Operational Support
4 years of industry experience

Daniel Boyd VP - Area Operations
31 years of industry experience

Craig Palleschi VP - RNG Operations
17 years of industry experience

Alejandro Centeno VP - Operations
16 years of industry experience

Nandini Sankara VP - Marketing and Brand Strategy
6 years of industry experience

Francesca Cleffi VP - Human Resources
30 years of industry experience

Michael Schueler VP - Product Supply
17 years of industry experience

M. Douglas Dagan VP, Strategic Initiatives - Renewable Energy
3 years of industry experience

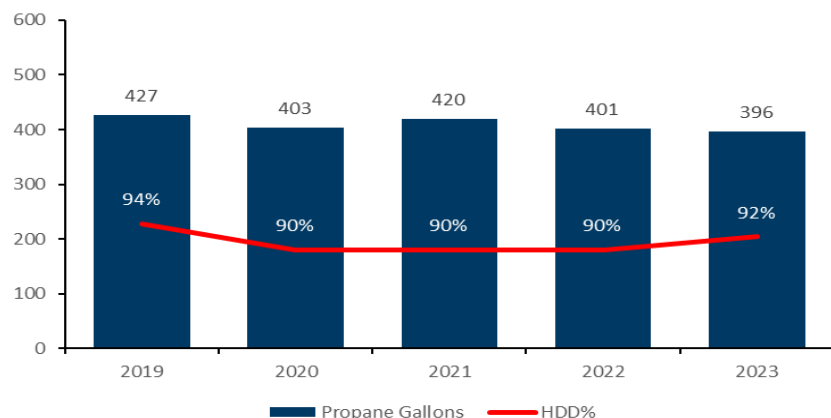
Brent Stubbs VP - Area Operations
27 years of industry experience

Financial Update

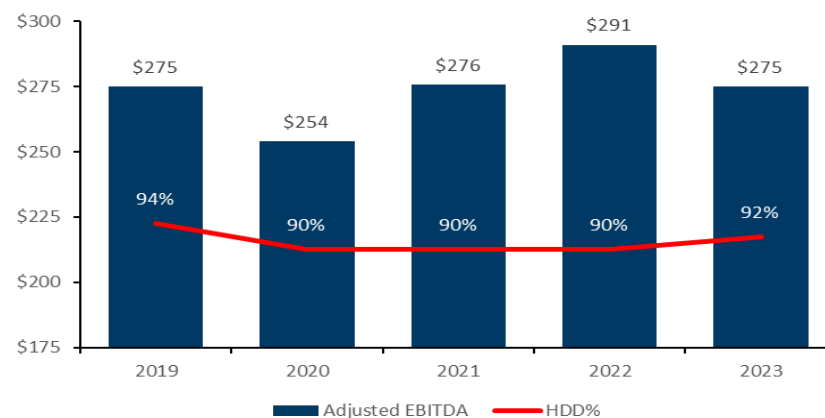
Operational and Financial Performance



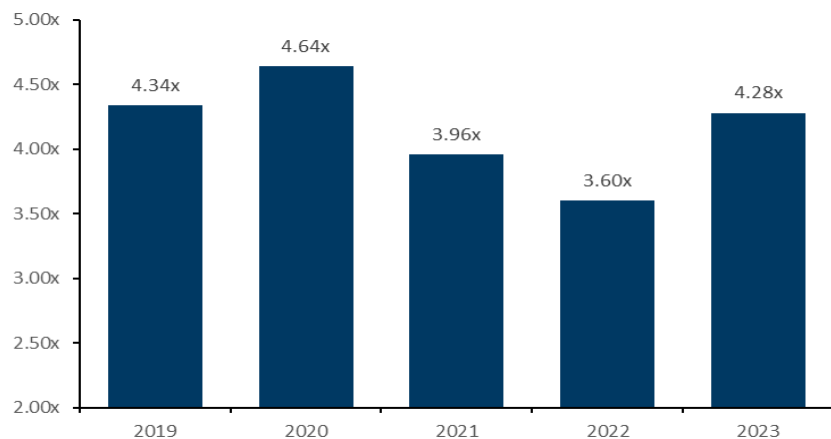
Retail Propane Gallons Sold (MM)



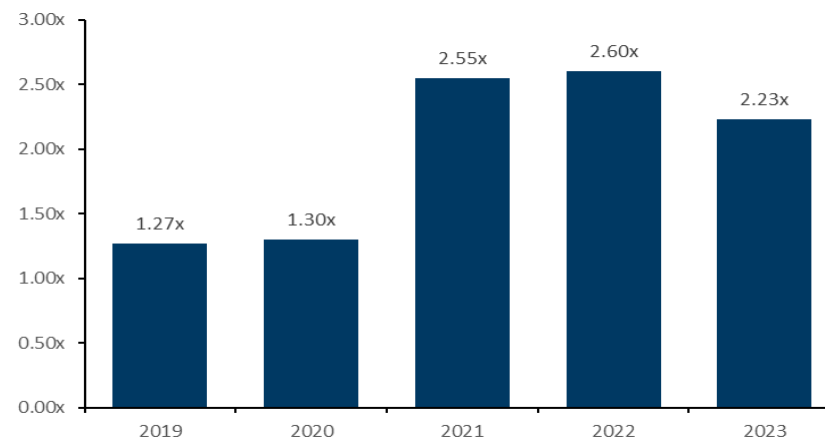
Adjusted EBITDA (\$MM)



Leverage



Distribution Coverage



Notes:

- Adjusted EBITDA, Leverage and Distribution Coverage are non-GAAP terms. See Reconciliation of Non-GAAP Measures on Slide 21. Adjusted EBITDA used for debt covenant metrics utilized for the Leverage chart.
- Distribution coverage reflects actual distributions paid of \$2.40, \$2.10, \$1.22, \$1.30 and \$1.30 per unit for fiscal 2019, 2020, 2021, 2022 and 2023, respectively.

Appendix

Reconciliation of Non-GAAP Measures

\$ in millions, except per unit information

	Fiscal Year Ended September				
	2019	2020	2021	2022	2023
Heating Degree Day Index ⁽¹⁾	94%	90%	90%	90%	92%
Retail gallons in millions:					
Propane	426.7	402.9	419.8	401.3	396.4
Fuel Oil and Refined Fuels	29.8	26.0	24.0	22.8	19.1
Unit Margins: ⁽²⁾					
Propane	\$ 1.578	\$ 1.613	\$ 1.633	\$ 1.845	\$ 1.882
Fuel Oil and Refined Fuels	\$ 0.972	\$ 1.107	\$ 1.079	\$ 1.180	\$ 1.390
Adjusted EBITDA	\$ 275.0	\$ 253.7	\$ 275.7	\$ 291.0	\$ 275.0
Less:					
Maintenance capital expenditures	13.9	13.4	14.5	20.1	19.8
Cash interest expense	73.0	71.2	64.8	57.7	70.6
Provision for income taxes - current	0.9	0.3	1.0	1.1	1.0
Distributable cash flow	\$ 187.3	\$ 168.8	\$ 195.4	\$ 212.2	\$ 183.7
Growth capital expenditures	21.1	19.1	15.4	24.3	25.2
Free cash flow	\$ 166.2	\$ 149.7	\$ 180.0	\$ 187.9	\$ 158.5
Distributions	\$ 147.9	\$ 130.2	\$ 76.5	\$ 81.7	\$ 82.4
DPU	\$ 2.40	\$ 2.10	\$ 1.22	\$ 1.30	\$ 1.30
Units Outstanding	61.7	62.1	62.5	63.0	63.5
Distribution Coverage Ratio:					
Maintenance capital expenditures only	1.27 x	1.30 x	2.55 x	2.60 x	2.23 x
Total capital expenditures	1.12 x	1.15 x	2.35 x	2.30 x	1.92 x

⁽¹⁾ Represents Heating Degree Day Index for Suburban's operating footprint

⁽²⁾ Average retail propane unit margin excludes unrealized mark-to-market adjustments on derivative instruments used in risk management activities.